# Our Power Plan Explained

# \$0 Upfront

- Immediate savings on your electricity bills
  - Payments may be fully deductible

#### **WHY FINANCE**

A major reason why many businesses don't install energy saving equipment on their premises is due to the large upfront cost of the solutions themselves.

We have teamed up with industry specialist Energy Lease to provide our customers with a financing plan that allows you to install a range of energy saving solutions without a large upfront payment, while letting you enjoy an immediately lower electricity bill.

#### **HOW DOES IT WORK?**

- Once installed, your lower energy bill plus the rental repayments is in most cases less than your old electricity bill.
- The system is paid off over time from 2 to 7 years (just like you rent a photocopier).
- You can often start saving from the day your system is installed.
- $\cdot$  Get the benefits now of reduced electricity bills, for \$0 upfront.
- There is no cost to start an application today!

# THE BENEFITS

- No deposit and no residual
- Up to 7 Years
- Immediate savings on your bills
- May be fully tax deductible
- Option to buy at the end of term
- ✓ No financials or landlord waivers required\*
- No ongoing fees just a fixed monthly rental

YOU COULD SAVE MONEY FROM DAY 1





# **LOAN VS POWER PLAN**

	BANK (LOAN)	POWER PLAN
\$0 UPFRONT	<b>★</b> DEPOSIT USUALLY REQUIRED	✓ NO DEPOSIT REQUIRED.
FULLY DEDUCTIBLE REPAYMENTS	×	REPAYMENTS ARE USUALLY FULLY DEDUCTIBLE. CHECK WITH YOUR ACCOUNTANT.
LOW DOC APPLICATION	POSSIBLY	✓ NO FINANCIALS FOR LESS THAN \$50K (EX GST)*
LIGHT SECURITY LEVELS	BUSINESS/HOME ASSETS AS COLLATERAL AGAINST LOANS	<ul> <li>ENERGY EFFICIENT &amp; SOLAR EQUIPMENT AS ONLY SECURITY (PERSONAL GUARANTEE MAY BE REQUIRED)</li> </ul>
ASSET FINANCE SPECIALISTS	×	✓
ENERGY MARKET SPECIALISTS	×	✓

## **FAQS**

#### WHO IS ENERGY LEASE?

Energy Lease is backed by a number of domestic and international financial institutions. The Energy Lease team have decades of experience in energy, infrastructure, engineering and finance.

#### WHAT PRODUCTS ARE ELIGIBLE

- Solar Power Systems including storage
- Efficient lighting
- Voltage optimisation
- Chillers, boilers and HVAC
- Cogeneration and Trigeneration

### HOW MUCH CAN I FINANCE?

\$3,000 - \$5,000,000

#### • WHO IS ELIGIBLE?

- Have been in business for over 2 years
- Own a property (home or business)

### WHEN DO PAYMENTS START?

Payments start once your solar or energy efficient equipment is provided by your installer. You'll be on your way to saving on your energy bills.

#### WHAT IF THE SYSTEM DOESN'T WORK?

Once the system is installed, we will verify that you are satisfied with your system. Repayments are not affected by the output of your solar systems or how much electricity you use. Repayments are an ongoing obligation.

#### EARLY TERMINATION

Fees & charges may apply if you terminate your Power Plan early. This depends on the number of power payments remaining & any amounts outstanding at the time of termination. See Agreement for further details

#### MORE QUESTIONS — CALL US 1300 795 695

All applications to Energy Lease Pty. Ltd. are subject to normal approval criteria, and terms and conditions apply. No part of this document is to be construed as an offer capable of acceptance or as a solicitation to obtain a financial product. The information is not an expression of opinion or recommendation and does not constitute financial, accounting, taxation, general or personal advice and should not be relied upon as such. The recipient should make their own assessment of any product or service referred to in this document and seek appropriate advice.

\*No financials or landlord waivers are required for transactions of less than \$50,000 ex GST.

